



# Consolidated Interim Financial Statements.

as at 30 June 2014.

Growing together.



**Graubündner  
Kantonalbank**

## Overview.

(Half-yearly figures are not audited.)

Income statement	1st half 2014	1st half 2013	+/- in %
	in CHF million	in CHF million	
Gross income	194.0	194.4	-0.2
Operating expense	84.8	85.2	-0.6
Operating profit/operational cash flow	109.2	109.2	+0.0
Profit before allocations to reserves excluding deductions for minority interests	96.8	97.9	-1.1
Group profit	88.5	88.1	+0.4

Balance sheet	30.06.2014	31.12.2013	+/- in %
	in CHF million	in CHF million	
Due from customers	2,755	2,899	-4.9
Mortgage loans	13,266	12,942	+2.5
Deposits from the public	14,125	14,151	-0.2
Bonds and loans from central mortgage institutions	2,528	2,514	+0.6
Equity excluding minority interests (before appropriation of profits)	2,180	2,182	-0.1
Balance sheet total	20,236	20,001	+1.2

Selected key figures	1st half 2014	1st half 2013	+/- in %
	Net new money	-10	
Cost/Income-Ratio II	46.4 %	46.2 %	+0.4
Return on equity excluding minority interests	9.1 %	9.6 %	-5.2
Return on required equity	13.9 %	15.1 %	-8.3

	30.06.2014	31.12.2013	+/- in %
	Client assets	29,997	
Full-time equivalents (adjusted for part-time positions, apprenticeships at 50 %)	804.7	820.8	-2.0
Staff headcount 1)	916	932	-16
Parent company locations 1)	65	66	-1
Group locations 1)	67	68	-1

1) Absolute change

## Group Balance Sheet.

Assets	30.06.2014	31.12.2013	+/- in %
	in CHF 1,000	in CHF 1,000	
Liquid assets	1,469,472	1,400,358	+4.9
Claims from money market securities	0	0	–
Due from banks	720,061	705,550	+2.1
Due from customers	2,755,262	2,898,527	–4.9
Mortgage loans	13,265,659	12,941,922	+2.5
Securities and precious metals trading assets	557	19,818	–97.2
Financial assets	1,496,335	1,539,082	–2.8
Non-consolidated participations	18,054	18,815	–4.0
Tangible assets	118,742	119,253	–0.4
Accrued income and prepaid expenses	46,859	41,373	+13.3
Other assets	344,662	316,036	+9.1
<b>Balance sheet total</b>	<b>20,235,663</b>	<b>20,000,734</b>	<b>+1.2</b>

<b>Liabilities</b>	30.06.2014	31.12.2013	+/- in %
	in CHF 1,000	in CHF 1,000	
Due to banks	876,568	500,182	+75.2
Due to customers on savings and deposit accounts	8,496,450	8,520,393	-0.3
Other balances due to customers	5,582,757	5,576,095	+0.1
Medium-term notes	46,261	54,208	-14.7
Bonds and loans from central mortgage institutions	2,527,730	2,513,885	+0.6
Accrued expenses and deferred income	66,610	69,917	-4.7
Other liabilities	183,180	299,690	-38.9
Value adjustments and provisions	241,950	250,415	-3.4
Reserves for general banking risks	1,298,268	1,287,268	+0.9
Endowment capital	175,000	175,000	-
Participation capital	75,000	75,000	-
Own equity	-6,121	-6,540	+6.4
Capital reserve	47,344	46,915	+0.9
Retained earnings	504,532	447,883	+12.6
Minority interests in equity	31,662	29,117	+8.7
Group profit	88,472	161,306	
<i>of which minority interests</i>	2,656	5,019	
<b>Balance sheet total</b>	<b>20,235,663</b>	<b>20,000,734</b>	<b>+1.2</b>

## Consolidated Income Statement.

	1st half 2014 in CHF 1,000	1st half 2013 in CHF 1,000	+/- in %
Net interest income	119,210	121,260	-1.7
Net fee and commission income	57,887	57,871	+0.0
Net trading income	9,227	10,078	-8.4
Other ordinary income	7,661	5,205	+47.2
<b>Gross income</b>	<b>193,985</b>	<b>194,414</b>	<b>-0.2</b>
Personnel expense	57,974	58,368	-0.7
General administrative expense	26,786	26,870	-0.3
Total operating expense	84,760	85,238	-0.6
<b>Operating profit/operational cash flow</b>	<b>109,225</b>	<b>109,176</b>	<b>+0.0</b>
Depreciation and write-offs on fixed assets and participations	5,229	4,607	+13.5
Value adjustments, provisions and losses	2,680	3,429	-21.8
<b>Group profit before extraordinary items and taxes</b>	<b>101,316</b>	<b>101,140</b>	<b>+0.2</b>
Extraordinary income, including taxes	-12,844	-13,009	-1.3
<i>of which allocation to reserves for general banking risks</i>	11,000	12,500	-12.0
<b>Group profit</b>	<b>88,472</b>	<b>88,131</b>	<b>+0.4</b>
<i>of which minority interests</i>	2,656	2,757	-3.7

# Graubündner Kantonalbank Participation Certificate Sec. No. 134 020

Listed on SIX Swiss Exchange Price: CHF 1,260.00<sup>4</sup>

Graubündner Kantonalbank (GKB) is a mid-sized cantonal bank. In addition to private and corporate client business focused on the Canton of Graubünden, GKB has a long-standing tradition in private banking. Offering a comprehensive range of services, attractive employment options, progressive training opportunities and balanced value management, meeting the needs of its clients, employees, investors and the public is of paramount importance to GKB.

The bank holds strategic stakes in Privatbank Bellerive AG, Zurich, and Private Client Bank AG, Zurich.

## Capital structure.

Endowment and participation cap.: CHF 250 Mio.  
750,000 PC at CHF 100 nom.  
CHF 175,000,000 endow. cap.

## Shareholders.

Canton of Graubünden: 84.4% of capital (per 30.06.14)  
Board/Management: 0.1% of PC (per 30.06.14)

## Board/Management.

Supervisory Board  
Chairman: Peter Fanconi (since 2014)  
CEO: Alois Vinzens (since 2003)  
No. of SB/EB members 2014: 7/4

## Rating Standard & Poor's.

Short term: A-1+  
Long term: AA+  
Outlook: negative

## Key dates.

Annual figures 2014: 6 February 2015  
Participation capital holders' meeting 2015: 28 March 2015

## Key figures per Participation Certificate (PC).

per PC (adjusted in CHF)	2011	2012	2013	2014(S)	2015(S)	per PC (in CHF)	2011	2012	2013	2014
Equity capital <sup>1</sup>	803	840	874	901 <sup>2</sup>	937 <sup>2</sup>	Price High	1'247	1'206	1'237	1'270
Adjusted net profit <sup>1</sup>	73.5	73.0	75.1	73.7 <sup>2</sup>	76.3 <sup>2</sup>	Price Low	1'140	1'144	1'123	1'170
Dividend	38.0	38.0	38.0 <sup>3</sup>	38.0 <sup>2</sup>	40.0 <sup>2</sup>	P/E High	17.0	16.5	16.5	17.2 <sup>2</sup>
Payout ratio <sup>1</sup>	49.7%	50.0%	50.0%	51.6% <sup>2</sup>	52.5% <sup>2</sup>	P/E Low	15.5	15.7	15.0	15.9 <sup>2</sup>

<sup>1</sup> not including goodwill/immateral

<sup>2</sup> estimate ZKB Research

<sup>3</sup> Ex-dividend as at 7.3.2014

<sup>4</sup> price and performance development as at 30.6.2014

## 10 year performance (including dividend distributions).

